



ESTIMATED VARIABLE COSTS - Per Hour

Citation Excel			
Fuel (1)	\$1,292.50	\$-	\$-
Fuel Additives	-	-	-
Lubricants	-	-	-
Maintenance Labor (2)	104.13	-	-
Parts Airframe/Eng/Avion (3)	116.39	-	-
Engine Restoration (4)	303.00	-	-
Thrust Reverser Allowance	-	-	-
Propeller Allowance	-	-	-
APU Allowance	31.89	-	-
Major Periodic Maintenance	-	-	-
Misc Exp. - Landing/Parking	19.73	-	-
- Crew Expenses	83.20	-	-
- Supplies/Catering	43.68	-	-
- Carbon Offset (5)	-	-	-
- Other	-	-	-
Fractional Cost/Hour + Tax	-	-	-
Total Variable Cost/Hour	\$1,994.52	\$-	\$-
Average Speed-Kts. (6) 600-nm trip	396.00	-	-
Cost per Nautical Mile	\$5.04	\$-	\$-

Cost data in this report is intended to be used as a benchmark

FOOTNOTES - Size of Operation: 1 - 2 Aircraft

Date: 2010-01-18

Currency: \$

Type of Operation:

Corporate

1. Fuel Cost	5.17	-	-
Gallons/Hour Blk Fuel/Flt Time +15%	250	-	-
2. Maint. Labor Cost per Hour	89	-	-
Maint. Hours/Flight Hours	1.17	-	-
3. Incl. Engine Parts Cost	No		
Engine Model	PW545C		
Aircraft Model Year	2004		
4. Overhaul Cost Source	JSSI Prem09		
5. CO2 Cost Per Tonne	-	-	-
6. Block Speed Source	Mftr Data		



ANNUAL FIXED COSTS

Citation Excel

Crew salaries - Captain (7)	\$109,300	\$-	\$-
- Co Pilot	75,000	-	-
- Flt Attendant	-	-	-
- Flt Eng/Other	-	-	-
- Benefits	55,290	-	-
Hangar - Typical	38,200	-	-
Insurance - Hull (8)	14,260	-	-
Single Limit Liability	11,900	-	-
Recurrent Training	31,200	-	-
Aircraft Modernization (9)	35,000	-	-
Navigation Chart Service	4,166	-	-
Refurbishing (10)	24,920	-	-
Computer Mx. Program (11)	2,700	-	-
Weather Service (12)	700	-	-
Other Fixed Costs	-	-	-
Mgmt Fee/Yr + Tax	-	-	-
Total Fixed Cost/Year	\$402,636	\$-	\$-

Cost data in this report is intended to be used as a benchmark

FOOTNOTES -	Size of Operation: 1 - 2 Aircraft	Date: 2010-01-18	Currency: \$
7. Crew Salary Source	08 NBAA		
Number of Crew	2	-	-
8. Ins Hull Value/Frac Share Cost	6,200,000	-	-
Hull Insurance Rate (%)	0.23	-	-
9. Modernization	10 Yr Avg		
10. Refurbish Labor Hrs/Seat	40	-	-
11. Comp. Mx Program Source	Typical		
12. Weather Service Source	Typical		



ANNUAL BUDGET

Citation Excel

Utilization - Nt. Miles	175,000	-	-
- Hours	442	-	-
Variable Cost	881,579	-	-
Fixed Cost	402,636	-	-
Total Cost (No Depreciation)	\$1,284,215	\$-	\$-
- Per Hour	2,905.00	-	-
- Per Nt. Mile	7.34	-	-
- Per Seat Nt. Mile	1.05	-	-
Total Cost (No Depreciation)	1,284,215	-	-
Book Depreciation (13)	620,000	-	-
Total Cost (Book Dep)	\$1,904,215	\$-	\$-
- Per Hour	4,308.00	-	-
- Per Nt. Mile	10.88	-	-
- Per Seat Nt. Mile	1.55	-	-
Total Cost (No Depreciation)	1,284,215	-	-
Market Depreciation (14)	248,000	-	-
Total Cost (Market Dep.)	\$1,532,215	\$-	\$-
- Per Hour	3,467.00	-	-
- Per Nt. Mile	8.76	-	-
- Per Seat Nt. Mile	1.25	-	-

Cost data in this report is intended to be used as a benchmark

Footnotes - Size of Operation: 1 - 2 Aircraft

Date: 2010-01-18

Currency: \$

13. Book Depreciation Rate	10% per yr	-	-
14. Market Depreciation Rate	4.00	-	-



GENERAL COMPARISON

Citation Excel

Cabin-Height (Ft.)	5.70	-	-
- Width	5.50	-	-
- Length	18.50	-	-
Cabin volume (Cu. Ft.)	461.00	-	-
Cabin Door Height (Ft.)	4.54	-	-
- Width	2.00	-	-
Baggage -Int. (Cu.Ft.)	10.00	-	-
- External	80.00	-	-
Typical Crew/Pass Seating	2/7		
Weight-Max Take-off (Lbs.)	20,000	-	-
- Maximum Landing	18,700	-	-
- Basic Operating	12,500	-	-
- Usable Fuel	6,740	-	-
Payload-Full Fuel (Lbs.)	960	-	-
- Maximum	2,500	-	-
Certified/IFR Certified	Yes/Yes		
Price - New (Corporate)/1000	10,270	-	-
- Pre Owned Rng/1000	4,500/6,200		
- Years Produced	1998 - 2004		

PERFORMANCE COMPARISON

Citation Excel

Range-NBAA IFR Res (N.Mi.)			
Seats Full	1,449	-	-
Ferry Range - (Pilot(s) only, no pax)	1,839	-	-
Range-30 Min. Res (N.Mi.)			
Seats Full	-	-	-
Ferry Range - (Pilot(s) only, no pax)	-	-	-
Balanced Field Length (Ft.)	4,060	-	-
Landing Distance - FAR 121	4,994	-	-
Rate Of Climb (Ft/Min)	3,790	-	-
- One Engine Out	699	-	-
Cruise Speed-Max (KTAS)	433	-	-
- Normal	433	-	-
- Long Range	373	-	-
Stall Speed (IAS)	81	-	-
Ceiling-Service MTOW (Ft.)	44,000	-	-
- Service OEI	28,600	-	-
- Hover IGE (Helicopter Only)	-	-	-
- Hover OGE (Helicopter Only)	-	-	-